

Level 17, BNP Paribas Centre 60 Castlereagh Street Sydney NSW 2000 Telephone: (612) 9231 7500 Facsimile: (612) 9231 7660 www.servcorp.com.au SERVCORP LIMITED ABN: 97 089 222 506

9 November 2004

Company Announcements Office Australian Stock Exchange Limited **By Electronic Iodgement** 

## Servcorp advises stronger than expected first half

Servcorp Limited (SRV) advises that its mature floor first quarter net profit before tax (NPBT) is **ahead of forecast by 30%**. This first quarter performance indicates the mature floor NPBT for the six months to 31 December will be **\$10.5 million**.

This expected first half performance exceeds the current NPBT forecast of \$8.0 million by **30%**. Year on year, the first half projected increase equals **73%**.

Revenue in the quarter increased by 11% on the comparative period last year.

Cash and interest earning financial assets increased to \$48.5 million at 30 September from \$44.3 million at 30 June.

Servcorp CEO, Mr Alf Moufarrige, advised that if current market conditions continue, NPBT on mature floors for the full year to June 2005 is expected to be **\$22.0 million**; \$10.5 million in the first half and \$11.5 million in the second half. This **upgrades the current full year mature floor profit forecast of \$18.0 million by 22%** and would be an increase of 47% over the 2004 year.

Mature floor profits will be tempered by expected losses on new floors as Servcorp continues to expand. New floors are opening during 2004 / 2005 in **Bangkok**, **Osaka**, **Singapore**, **Shanghai** and **two in Tokyo**. These are in addition to the two new floors that have opened in Nagoya and Beijing.

Servcorp operates 48 floors in 18 cities and 11 countries and remains the leader in providing serviced offices and superior IT and business solutions.

Business conditions remain strong and demand continues to exceed that experienced over the last 3 years.

For more information contact Mr Alf Moufarrige Chief Executive Officer Servcorp Limited (02) 9238 2300 AGM:ks:clannouncementslearningsupdates:market\_announcement\_profit\_upgrade\_091104



A Deloitte Technology Fast 50 winner – awarded for IT excellence.

SYDNEY ADELAIDE CANBERRA BRISBANE MELBOURNE PERTH AUCKLAND DUBAI KUALA LUMPUR

6 Top Locations Santos House St. George Centre AMP Place 3 Top Locations AMP Tower 2 Top Locations Emirates Towers Menara Citibank

HONG KONG SHANGHAI BEIJING SINGAPORE BANGKOK OSAKA TOKYO PARIS BRUSSELS Bank of China Tower HSBC Tower Oriental Plaza 2 Top Locations 2 Top Locations Edobori Centre Building 10 Top Locations Square Edouard VII Bastion Tower